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# Henry & James

Est. 1950

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## ESTABLISHED IN 1950 HENRY & JAMES IS ONE OF LONDON'S FINEST INDEPENDENT ESTATE AGENCIES



### NEWSLETTER, OCTOBER 2017

This month, we go on location to discover where Skyfall, Downton Abbey and Sherlock Holmes were filmed in London. We reveal what next for house prices after investors put a period of uncertainty behind them. And our Property of the Month is a lateral living Eaton Square apartment that has all the panache to fit in the latest Kingsman movie. It's all included in our October newsletter.



### LATEST NEWS



#### WHAT NEXT FOR THE LONDON HOUSING MARKET

As the leaves turn and a nip is in the air, it has been a busy start to the autumn. We exceeded our September targets by 100 per cent and, the way October is going, Halloween is likely to be more treat than trick. By Bonfire Night, the Belgravia property market could be ablaze with good news. James Bailey, Chief Executive of Henry & James writes why buyers have put a period of wait-and-see behind them and are now investing in prime central London. [READ ON](#)

#### ON LOCATION: SKYFALL, DOWNTON

For movie buffs, October is always a special month, dominated by the London Film Festival. The festival not only showcases new films, but serves as a reminder of the many occasions when London played a starring role on the silver screen. Here is our pick of the stand-out movies or TV



## ABBEY & SHERLOCK HOLMES

programmes filmed in the capital. [READ ON](#)



## LONDON'S SPOOK-TACULAR HALLOWE'EN HAUNTS

Get into the spirit of the Hallowe'en season with the best dressed houses, shops and restaurants for October 31. You will find spooktacular streets with garish ghouls and velvety vampires. Displays of pumpkins and skeletons brighten the darker days as the nights draw in across the capital. And this year, Henry & James will be handing out goodies to Hallowe'en trick-or-treaters. [READ ON](#)



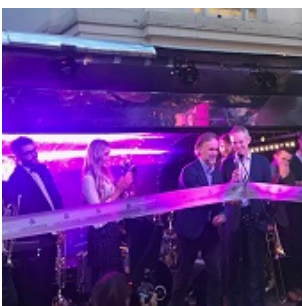
## VICTORIA'S SECRETS: REGALLY-INSPIRED RESIDENCES

Queen Victoria saw a huge house-building boom as workers flocked to cities. Solid and dependable, just like the monarch, these family properties are highly sought-after today, and loved for their decorative details. With Queen Victoria appearing on both big and small screens (*Victoria* on TV and *Victoria and Abdul* at the cinema) we look at the best Victorian homes for sale and to let in prime central London. [READ ON](#)



## MEET THE NEIGHBOURS: ADVENTURER, ED STAFFORD

This month, we meet Ed Stafford. The adventurer and explorer was the first person to walk the Amazon River. Today, he is both a Scouts' ambassador and has his own series on the Discovery Channel. But, what does he like to do at the weekend? [READ THE INTERVIEW](#)



## MOTCOMB STREET OPEN FOR BUSINESS

There is good news for Belgravia this month. Motcomb Street finally re-opened after a major refurbishment programme. The pedestrianised street running from Belgrave Square to Lowndes Square was filled with hundreds of people celebrating the grand unveiling. The event was opened by Marcus Wareing, the founder of Marcus Wareing restaurants, while The Old Dirty Brasstards played the night away.

## PROPERTY OF THE MONTH: EATON

Where are London's best addresses? Pelham Crescent in Chelsea. Yes, Wilton Crescent in Belgravia, definitely. Yet, there is one other address that has been in the headlines recently. Eaton Square is a magnet to the rich and famous



## SQUARE, BELGRAVIA

from across the world. Everyone from Roger Moore to Vivien Leigh have lived in the highly-sought after square. Our Property of the Month is a stylish two-bedroom lateral apartment in a Grade-II Listed building with views over the glorious gardens of Eaton Square. It's on the market to buy for £2,795,000 or to rent for £1,350 per week. [Take a tour](#)



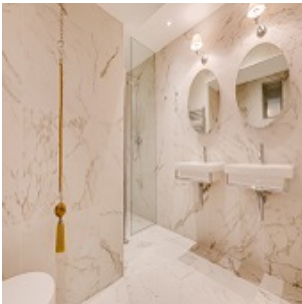
## CONFESSIONS OF AN ESTATE AGENT

“Spiral staircases are never an ideal way to access floors in properties,” says James Bailey, Chief Executive of Henry & James. “This month, one of our members of staff, tripped down some stairs and twisted her ankle. Thanks to a workplace first aid course this summer, there was no shortage of willing helpers. In fact, the Henry & James team could not have been more helpful. Ice, frozen peas, bandages and plasters were rushed to the scene of the accident. We are pleased to report that the employee is now back on her feet and has fully recovered. Everyone is looking forward to the next incident to try their new-found skills! Let's hope it does not come too soon.



## HENRY & JAMES APPOINT NEW SENIOR PROPERTY MANAGER LUKE GILBEY

When something goes wrong in a property, tenants and landlords don't want to wait hours to have the problem fixed. They want action now. That is the philosophy of our newly appointed Senior Property Manager, Luke Gilbey. The Londoner born and bred, comes from a background of running family properties as well as working for other agents in the capital. “My ambition in my new role is to run a tight ship, giving both landlords and tenants a great service,” says Luke. When he is not trouble-shooting for clients, you might spot him playing tennis, boxing or running 10ks at the weekends.



## PROPERTY MANAGEMENT TIP OF THE MONTH

“One of the main sources of leaks in properties comes from the bathroom,” says Luke Gilbey, Property Manager of Henry & James. “It might be the sink, bath or shower, and in many cases these leaks can have devastating effects. The answer is prevention rather than cure. Seal around baths, showers and sinks. The bathroom is one of the first places buyers inspect when viewing a property, so replace all the silicon, change the shower head and clean the grouting. If the property has not been letting, it might be the finishing touch that it needs.”

\* Talk to the Henry & James Management Team for more advice (020 7581 5011;

[propertymanagement@henryandjames.co.uk](mailto:propertymanagement@henryandjames.co.uk)).



## OUR HEARTS ARE WITH YOU

Our sincerest condolences go to the family of Ann-Marie Dyas, the Co-Founder of The Fine Cheese Co. We are deeply saddened to report that Ann-Marie passed away recently. We were fortunate enough to meet her when she opened The Fine Cheese Co. store on Motcomb Street last summer. When asked what inspired her, Ann-Marie's answer was simple: “my customers inspire me the most. I learn many of my ideas from being behind the counter. The world is my canvas.” The charismatic cheese maker will not be forgotten in Belgravia.

## FEATURED PROPERTIES



Elizabeth Street SW1W

£1,695,000



Halkin Street SW1X

£3,750 P/W



Kinnerton Street SW1X

£995 P/W



OUR ADDRESS

BELGRAVIA OFFICE

1 Motcomb Street

London

SW1X 8JX

Tel: +44 (0) 20 7235 8861

[belgraviaoffice@henryandjames.co.uk](mailto:belgraviaoffice@henryandjames.co.uk)

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